

# Port Centric Logistics Solutions

GEMENI Shipping Conference  
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By Jean (JC) Chartrand

Creating the Future, **Now.**

# A World of Expertise

- **63.7 MILLION TEU** handled in 2016
- **77 MARINE and INLAND TERMINALS** across six continents

## AUSTRALIA & AMERICAS

Argentina  
Australia  
Brazil

### Canada

- Vancouver
- Nanaimo
- Prince Rupert
- Saint John

### Dominican Republic

Peru  
Ecuador  
Suriname

## MIDDLE EAST, EUROPE & AFRICA

Algeria  
Belgium  
Djibouti  
Egypt  
France  
Germany  
Mozambique  
Netherlands  
Romania  
Saudi Arabia  
Senegal  
Spain  
Turkey  
UAE  
UK

## ASIA PACIFIC & INDIAN SUBCONTINENT

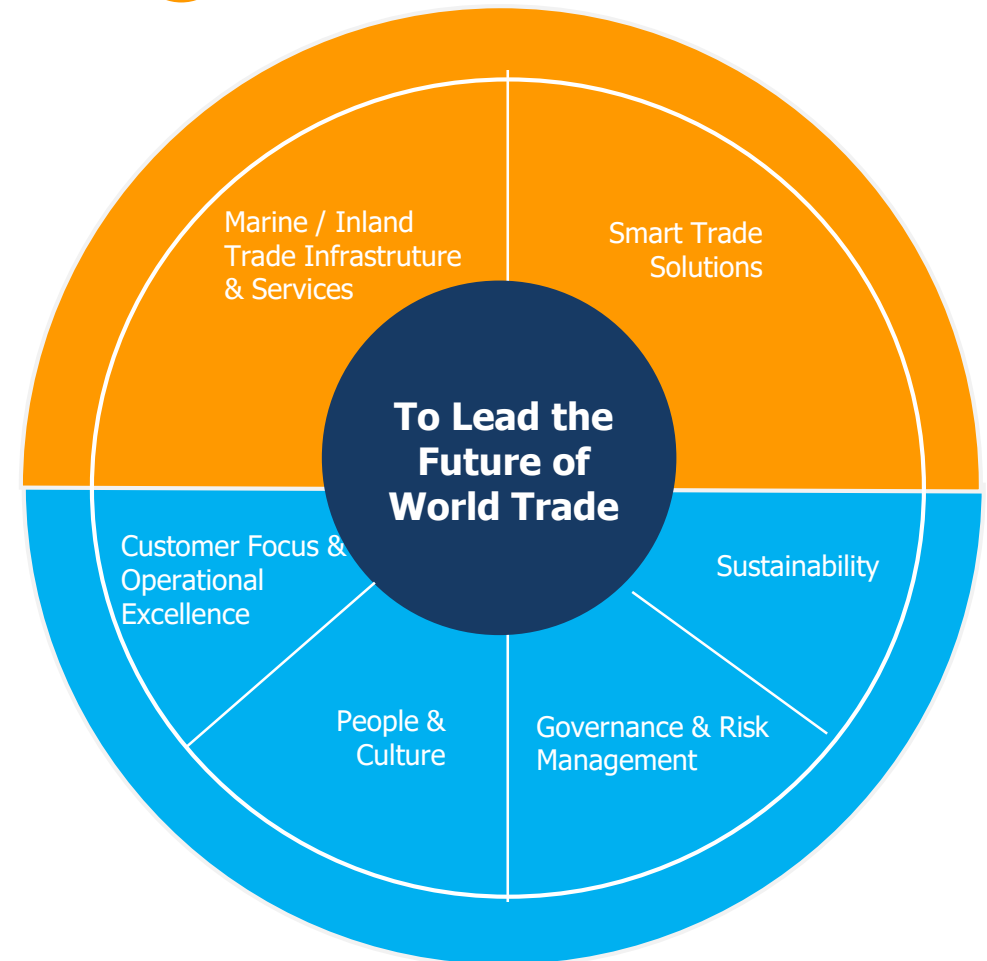
China  
Hong Kong  
India  
Indonesia  
Pakistan  
Philippines  
South Korea  
Thailand  
Vietnam

# Our Business Model

..... our reputation has been built on  
**Knowledge and Experience.**

Today, the DP World name carries the expectation of services and satisfaction – and expectation we are happy to meet.

## 1 HOW WE ADD VALUE



## 2 HOW LEAD OUR BUSINESS

## Container terminal views





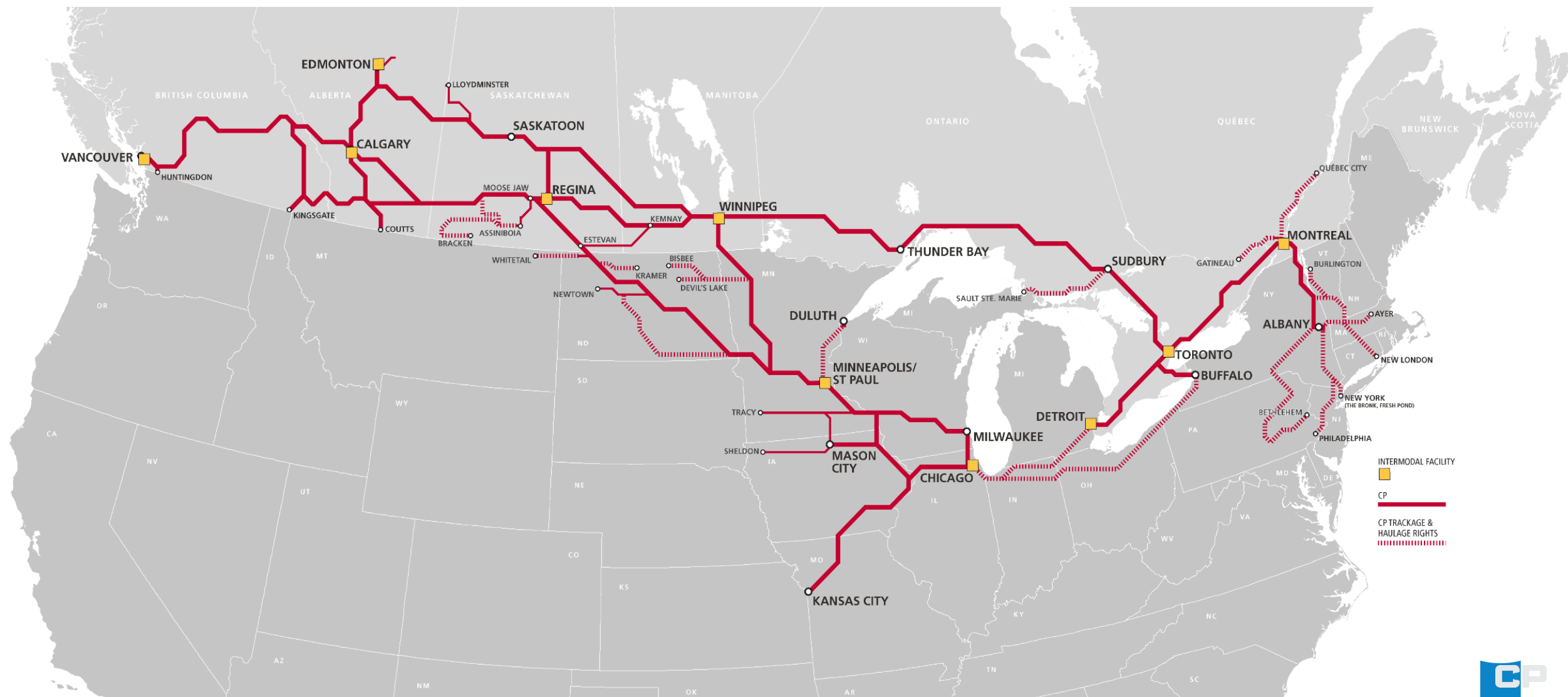
# DP World Vancouver







# CP intermodal network





Creating Value Throughout The Entire Supply Chain

Prince  
Rupert

Prince George

Edmonton  
Calgary

Vancouver

Saskatoon

Winnipeg

Duluth, MN

Chippewa  
Falls

Arcadia

Chicago

Joliet

Decatur

Indianapolis

Cincinnati  
Louisville

Memphis

Jackson

New Orleans

Mobile

Montreal

Toronto

Detroit

Cleveland

Columbus

Moncton

Saint John

Halifax

## Providing Capacity Service - Value

- ✓ Well managed Port Dwell
- ✓ Speed to Market
- ✓ Extended Market Reach
- ✓ Optimal Round Trip Economics

- CN Intermodal terminals
- CN-served ports
- CN-served destinations
- NS Interchange



# DP World Prince Rupert





# Prince Rupert expansion on schedule to **GO LIVE JULY 2017**

- Capability to handle 20k+ TEU size container ships





## Prince Rupert Cranes Arrival to New Berth – **May 2017**



# **Ideal** hub in the Americas



CAUCEDO –DOMINICAN  
REPUBLIC

**Equidistant to  
major markets,  
with direct sea/air  
connections**



# Advantages of **PORT CENTRIC** Logistics Solutions



**Efficient Customs  
Procedures**

**Free Zone Status  
Park**



**Reductions in  
Transportation and  
Supply Chain Costs**

**100% exemption  
on ALL taxes**

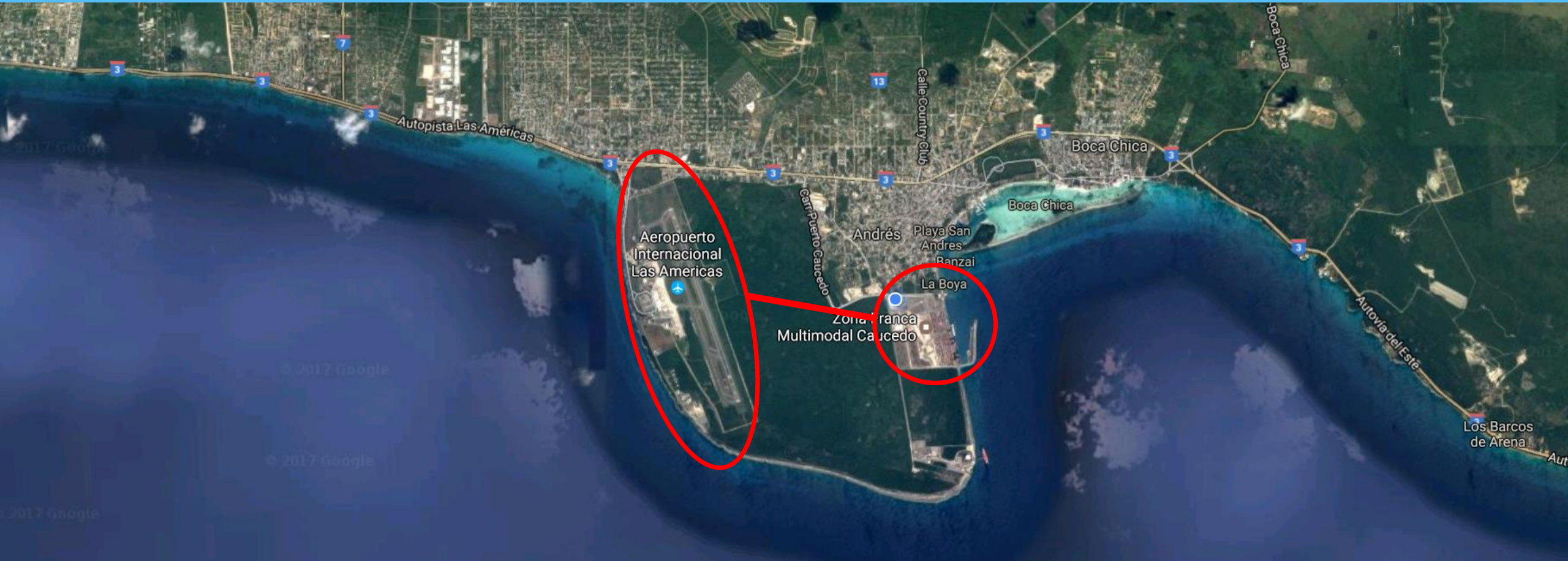


**Improved  
Product  
Availability**



**Lead Time  
Reductions**

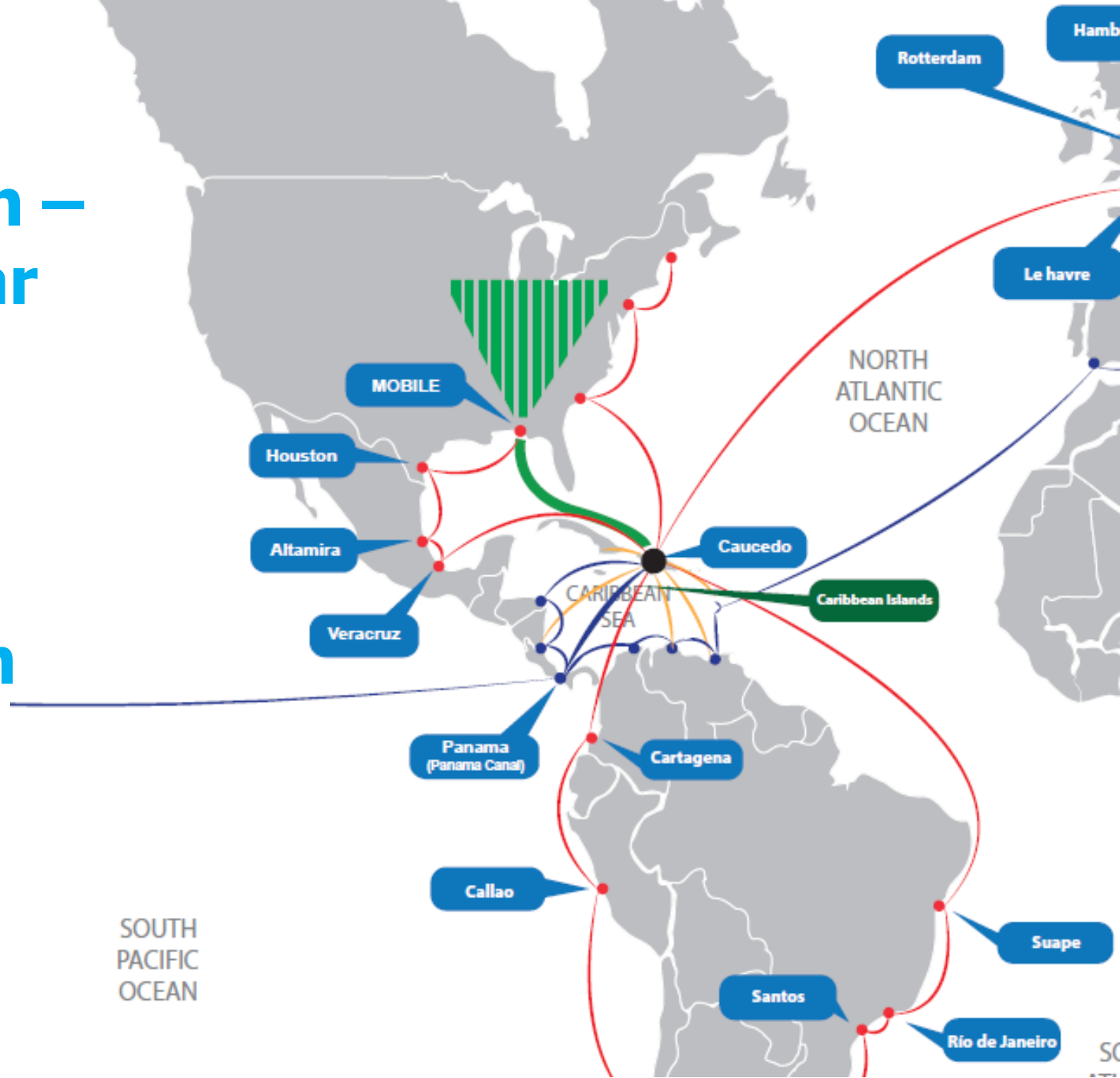
# Adjacent to **Major International Airport**





One of the **best**  
connectivity in the región –  
Direct Routes from/to Far  
EAST / EUROPE

**Direct Access to US**  
Intermodal Rail System  
through Port of Mobile



**DP WORLD**  
Caucedo



**Baxter**

**DIAGEO**



**ROLEX**



**Kimberly-Clark**



**CROWLEY**



**SCANIA**



**MICHELIN**

**yobel**

supply  
chain  
management

# Current Customers





# Free Zones in DR

**#1** Cigar exporter in the world

**#2** Circuit breaker supplier to the USA

**#3** Latin America exporter of medical devices and 5<sup>th</sup> supplier to the US

**#5** Supplier of leather footwear to USA



Johnson & Johnson

EATON

Clarks

Cole Haan



Timberland

GE Energy



Honeywell



COVIDIEN





Caucedo Tomorrow



# Thank You

Hubs full of  
opportunities

@dpworldcaucedo



Creating the Future, **Now.**

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